MARS SUITE™

MISSION REPORT

Origin Story, Evolution Timeline & CORPORATE OVERVIEW

Q1 2024

Key milestones...

2017: Conception

2018: Commercialization

2019: NASA Deployment

2020: Government Testing

2021-23: Investment, Validation

2023: MARS 2.0 Release

2024: Spin-Off

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Corporate timeline.

- MARS was conceived in 2017 through a joint venture between All Points Logistics & Mission Multiplier
- MARS is the developer of a next generation Cybersecurity & Risk Platform
  - Integrated SIEM/XDR/Scanning/Risk Platform
  - Product Development, Engineering, & Delivery
  - Sales, Marketing, Distribution
- MARS Platform was commercialized in 2018
- Successfully deployed at NASA in 2019 - 2020
- MARS 1.3 went through JITC/NIAP testing in 2020
- Successfully deployed in regulated clients in 2021-23
- All Point's Cyber Products Division from 2021-2023
- Initial Channel & Distribution secured in 2022-2023
- Major release of MARS 2.0 occurred in mid-2023
- MARS Suite established as Delaware C-Corp in 2023
- MARS Suite Inc. was spun-off from All Points in 2024

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Realities that prevent mission success.

GLOBAL REALITIES	CLIENT REALITIES	PROVIDER REALITIES
Growing Tsunami of Cyber Attacks	Lack of Risk Awareness, Visibility	Glut of Technologies & Solutions in the Market
YOY Increases in Security Breaches	Growing Technical Debt, IT/Infosec Waste	Tech Convergence & Vendor Consolidation
Increasing Legislation, Regulation, Enforcement	Inability to Keep Pace with Regulatory Change	Reaching, Influencing, Motivated Prospects
Talent Crisis & Losing the Cyber-War	Inability to Recruit, Invest in Cyber Talent	Lack of Skilled Labor, Integrated Platforms

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Mission reports from other clients.

ENTERPRISE & LEADERSHIP TEAMS

Needing real-time, and actionable insights into enterprise, departmental, or supplier cyber attacks, threats, risks, vulnerabilities and compliance deficiencies.

Looking to reduce cyber and compliance costs, any impact of data breaches, negative legal actions or fines.

IT, INFOSEC, & COMPLIANCE TEAMS

Dealing with Technical debt/sprawl; disparate non-integrated technologies; no consolidated view into threats and risks. Ongoing management burden, drain on capital.

Looking to get ahead of cyber threats, attacks, and remediate critical vulnerabilities and risks.

HEADQUARTERS, DIVISIONS & SUPPLIERS

Mandated to achieve and maintain regulatory compliance to preserve revenues, reduce cyber-attack threats and risks, and prevent legal actions or fines.

Looking to maintain a sustainable, resilient, compliant organization that delivers products and services to customers.

Client needs... vs Vendor realities.

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95% of solution provider clients are asking for cyber solutions, advice or support

88% of solution provider security platforms are converging

86% of solution provider clients are looking to consolidate security tools

OpenText 2023 Survey
CompTIA 2022 State of Cybersecurity Report

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54% **of solution providers are updating their cyber skills**, and hiring new talent in the next 2 years

50% **of solution providers are concerned with being attacked,** looking for enhanced security

54% **of solution providers want personalized** partner programs

44% **of solution providers partner with peers and** cyber experts to fill experience, skill, and resource gaps

41% **of solution providers will retrain** their existing workforce on cybersecurity solutions.

32% **of solution providers report integrating multiple technologies is their biggest challenge,** when establishing and delivering new cyber and compliance offerings

Platforms & tools for mission success.

User-Friendly Interface
a single UI to access everything you need

SIEM Platform
trust your systems to a world-class SIEM

Scanning Tool
for data collection, network, and vulnerability scanning

Data Manipulation Tool
encode, decode, and format data however you need

Knowledge Base
attack, defense & response knowledge base

XDR/EDR
endpoint detection, response, and protection platform

Vulnerability Management
identify security vulnerabilities, assesses risks, and remediate

File Scanning
for cyber threat hunting, threat detection, & incident response

Intrusion Prevention
detect and prevent intrusions with IDS and IPS capabilities

Network Traffic Analyzer
host profiling, monitoring, and anomaly detection

PCAP
network packet capture platform

3rd Party Integrations
integrate with existing tools or hundreds of others

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Define your approach...we do the rest.

Deployment & Training

We handle the heavy lifting of the MARS Suite platform deployment. We then train your team to run and operate the platform in-house.

Security as a Service

We deploy, tune, and operate the MARS Suite platform so you don't have to. Additional security, management, and training services can be added in for a custom bundled solution.

Compliance Made Easy

Security as a Service plus the governance, compliance, and process support you need to effortlessly achieve and maintain compliance with industry regulations.

Comprehensive Managed Services

Security as a Service, Compliance as a Service, plus everything you need for an all-in-one solution for managing your IT environment.

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Partnerships ensuring mission success.

Technology Manufacturers, Distributors, & Solution Providers

MARS Suite partners with select, innovative technology partners that support clients within heavily regulated industries. These partnerships include:

- Technology Manufacturers
- Technology Distributors
- Managed Services Providers
- Managed Security Solution Providers
- Technology Resellers
- Cloud and Colocation Providers
- Cyber, Risk, Compliance, and IT Consultants

Our team is committed to building long-term strategic value-based partnerships. We work intimately with our partners to develop and launch differentiated security and compliance-as-a-service solutions and specialized bundles into the market to address their client's unique business, regulatory, and operational requirements.

Industry Alliances & Embedded Partners

MARS Suite forms strategic alliances and embedded partnerships that provide a wide range of products and services to organizations. These organizations include but are not limited to:

- Professional Employer Organizations (PEOs)
- Payroll Platform and Providers
- Insurance Carriers, Brokers, Agents
- Group Purchasing Organizations (GPOs)
- Industry Associations
- Chambers of Commerce

We empower our industry partners with unique, differentiated solutions and services powered by MARS Suite and designed to augment and complement their existing products or services. These new solutions help solve each client's unique cyber, risk, and compliance challenges.

Mission success is what drives us.

▸ **We are focused on simplifying cyber technology deployments and reducing costs:** *MARS Suite reduces the time, costs, and resources required to deploy, operate, integrate, and manage multiple cyber and IT scanning and monitoring technologies.*

▸ **Our platform can be utilized by executives and operators:** *MARS Suite provides executives insight into risks, threats, and cyber program effectiveness, while empowering operational teams with the tools to respond to, and remediate, risks and threats.*

▸ **We are cyber and risk experts:** *Our team has built award-winning cyber and risk consultancies and solution providers, that have supported thousands of customers within dozens of regulated industries.*

▸ **We can support or augment your existing team with customized managed services:** *We have an ecosystem of consulting and solution provider partners that deliver the MARS Suite platform through managed security and compliance services, customized for your unique business requirements, and can be billed monthly or annually.*

"MARS Suite was born out of our desire to defend and protect the U.S from our enemies, and to help prevent the theft of classified information, secrets, and intellectual property from within the Defense Industry Base. After successful deployments at NASA, and a variety of diverse organizations, we realized MARS Suite had broad applicability to dozens of other industries that were struggling with cyber-attacks, malicious insider threats, and constantly changing laws and regulations."

Phil Monkress
MARS Co-Founder / Chairman, All Points Logistics, LLC

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Its your mission...we are here to help.

Next Steps:

- ✓ Formal Introduction, Business Goals and Objectives Discussion
- ✓ Situation & Capability Review
- ✓ Determine Fit, Desired Outcomes Discussion
- ✓ Deployment Options, Approach Discussion
- ✓ Relationship Vision, Support Expectations Discussion
- ✓ Program & Pricing Discussion
- ✓ Onboarding Support, Timing Discussion